SIMPLICITY MINNEAPOLIS | SIMPLICITY GROUP

Quick Start Kit

Step 1: Identify 20 Clients or Prospects

- 55-75 Years old
- Ideally married
- Has a little bit of money (401(k), IRA, etc)
- They are already familiar with you and may have already worked with you

Step 2: Reach Out to Your Prospects

Script | Call Script

Step 3: Appointment

- Show the client or prospect the Income For Life report and collect their data
- Listen to call script

Sample Report | Fast Track Quote | Appointment Script

Step 4: Call Your Simplicity Minneapolis Representative with the Completed Fast Track Data

- We'll help you build the case and show your clients their numbers
- 888-556-1379

Continued Coaching

Call your Simplicity Minneapolis Consultant at 888-556-1379.

Ask about our next in-person Quarterly Coaching.